



Prognostics for Condition Based Maintenance

**From monitoring and predictive diagnostics
to state-of-the-art prognostics**

CASSANTEC

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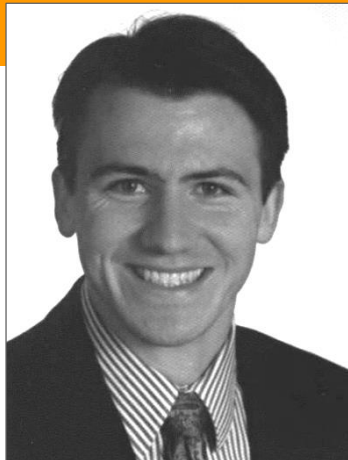
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The Cassantec management team



Moritz von Plate, CEO

- ▶ Agricultural Engineer, University of Bonn
- ▶ MBA, Georgetown University
- ▶ Seven years with The Boston Consulting Group in Berlin and Warsaw
- ▶ 2008–2012 CFO of Solarlite GmbH, an award-winning pioneer in solar-thermal power generation, Europe's fastest growing cleantech company
- ▶ Since 03/2013 CEO of Cassantec AG



Dr. Frank Kirschnick, CTO

- ▶ Computer Scientist, Technical University of Munich
- ▶ MSc, PhD, Stanford University
- ▶ Two years at Siemens Corporate R&D, focusing on optimization of industrial assets through Artificial Intelligence and “Big Data Analytics”
- ▶ Five years with Arthur D. Little, three years as project manager
- ▶ In 2007 launched Cassantec AG, founding CEO
- ▶ Since 03/2013 CTO

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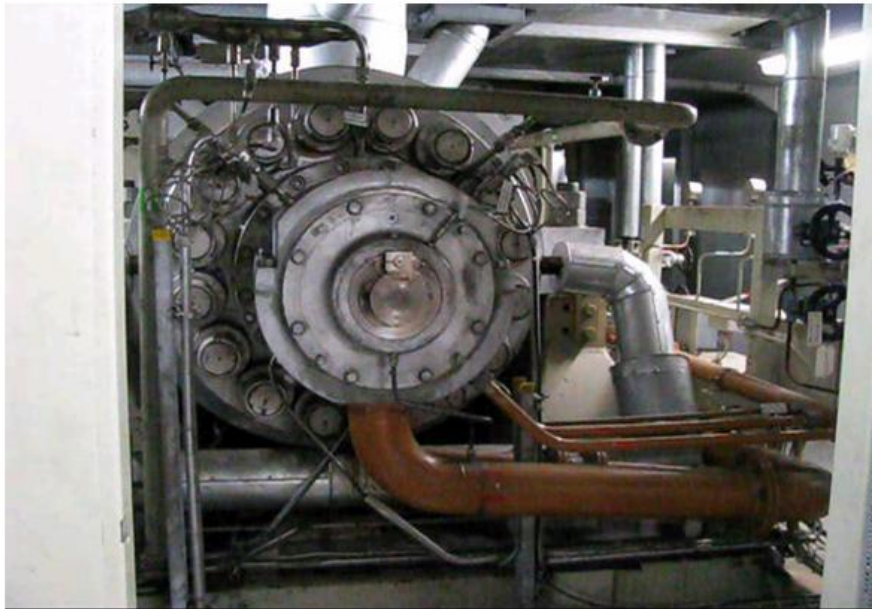
Introduction of Cassantec

2

Summary

The problem – **(unplanned) downtime** and **operational inefficiency** of industrial assets and the associated cost to avoid these issues through maintenance

Example: feedwater pump



Pump is running



Pump is down

Sensing equipment and **real-time data analysis** help prevent immediate threats – true condition based maintenance requires diagnostics and prognostics

Monitoring

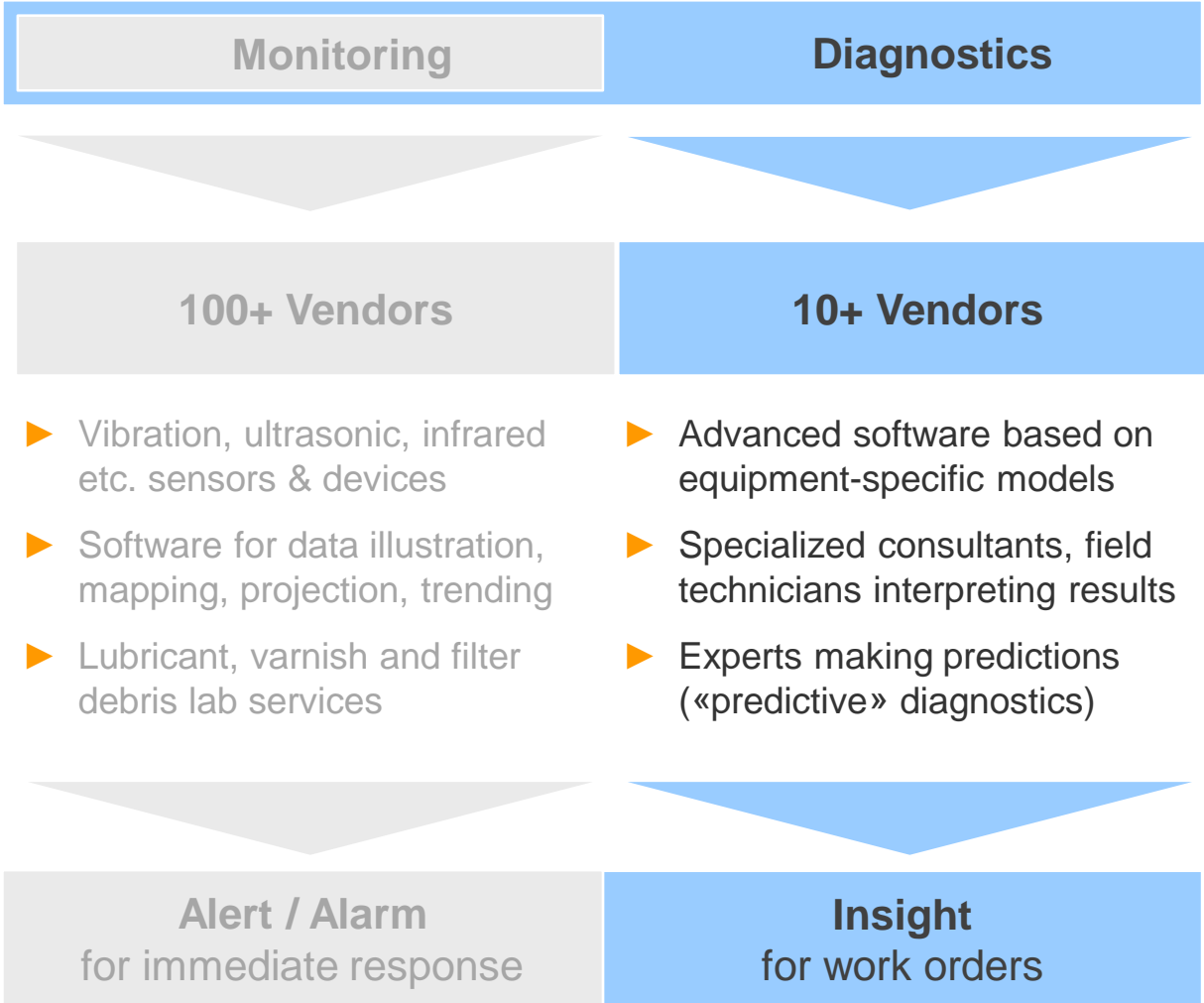
100+ Vendors

- ▶ Vibration, ultrasonic, infrared etc. sensors & devices
- ▶ Software for data illustration, mapping, projection, trending
- ▶ Lubricant, varnish and filter debris lab services

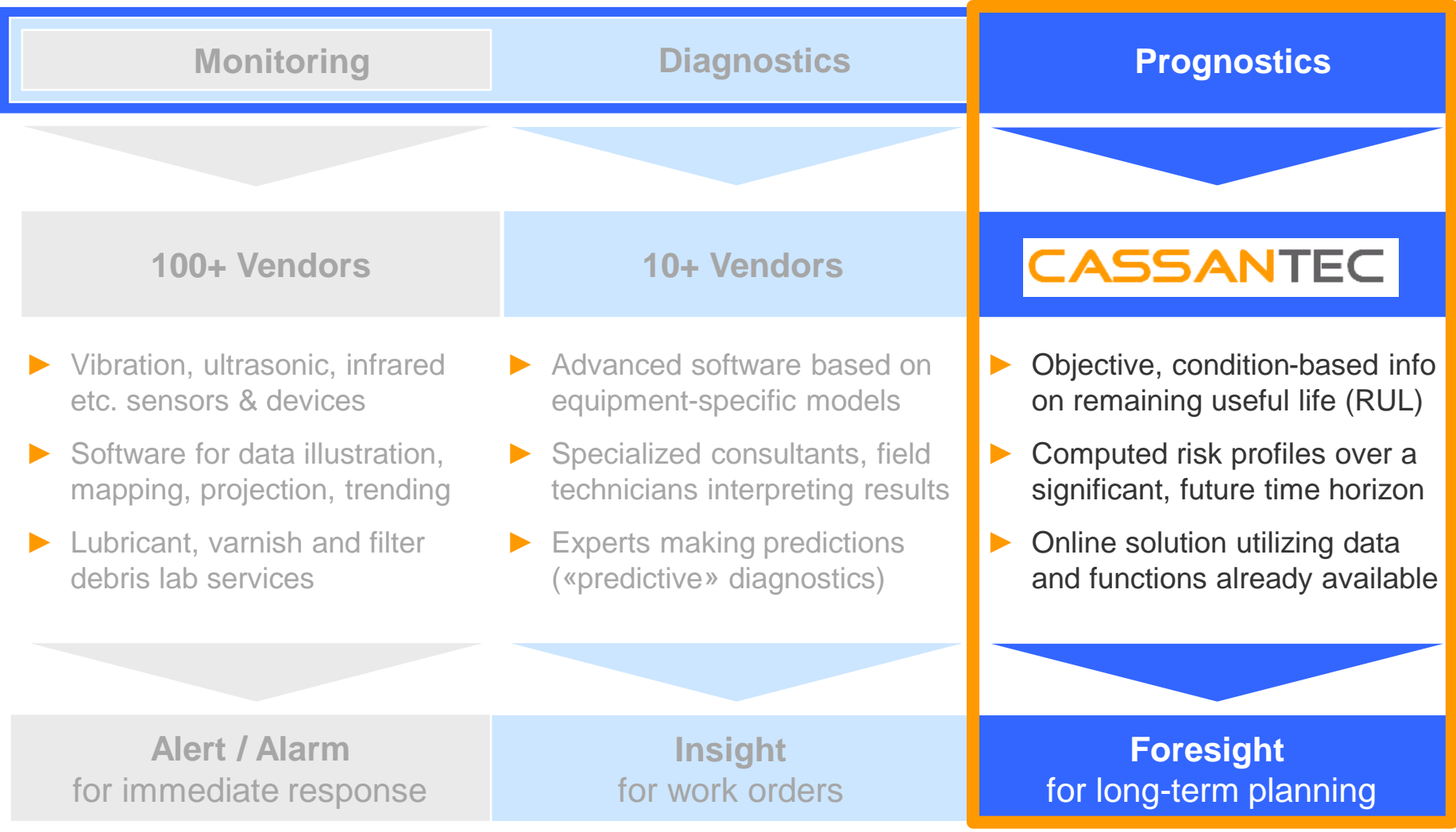
Alert / Alarm for immediate response



The data gathered for monitoring are the basis for condition **diagnostics**
Step 1 towards condition based maintenance – prognostics still missing

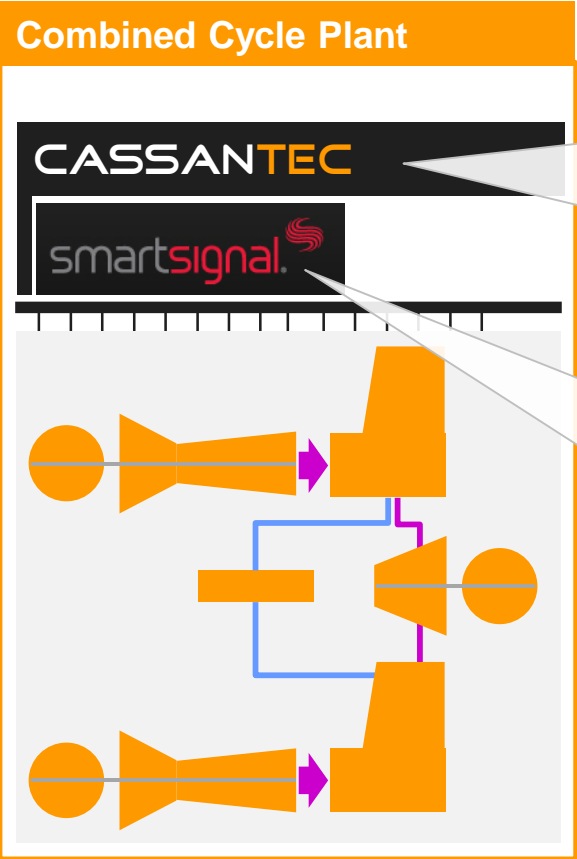


Same data used for **prognostics**
Step 2 towards condition based maintenance – prognostics by Cassantec



Cassantec’s prognostic solution and competition’s diagnostic solutions complement each other, addressing very different questions

Power Plant Example



When will this condition become critical?
When will we get a warning, alert or alarm?
When will be the best time to fix problems?
Will we make it until the next scheduled outage?
Will other plants in the fleet have the same issue?

When / Will

What is the condition of our power plant?
Why is this condition critical, or why not?
Which parameters are most indicative?
Where do we find problem root causes?
How do we best resolve challenges?

What / Why / Which /
 Where / How

Our online solution summarizes diagnostic insight, **presents prognostic foresight** and supports decisions regarding long-term asset management

Prognostic Report

Reliability Report
Demo Version

Report No.: 09080208
 Date: 06.02.2008
 Version: 1.2 [English]

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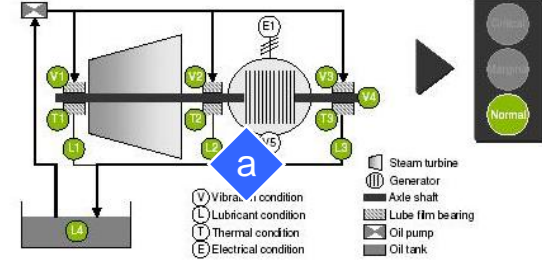
Top-level Insight & Outage Advice

Equipment Specification

Operator name	Example Corporation
Plant location	Exampleville, EX
Contact person	John Example
Phone	123-456-7890
E-Mail	example1@examplecorp.com
Equipment type	Industrial Turbine (TUR)
Equipment model	Small GE Example Turbine Generator
Equipment ID	TG 01 (Serial # 12345)
Components monitored	Shaft (V), bearings (L,T), oil tank (L), casing (V)
Alarm owner	Jack Example
Phone	123-456-9990
E-Mail	example2@examplecorp.com

Condition Diagnostics

Select
 V1 V2 V3 V4 V5
 T1 T2 T3 T4 T5
 L1 L2 L3 L4



Status

Normal

V) Vibration condition
 T) Thermal condition
 L) Lubricant condition
 E) Electrical condition

Steam turbine
 Generator
 Axle shaft
 Lube film bearing
 Oil pump
 Oil tank

Malfunction Prognostics

The following illustration shows expected equipment conditions with respect to selected, relevant malfunctors. These malfunctors are specified in detail in a separate document (EMC file). The indicated future conditions and risks of malfunctor of the equipment are computed with a mathematical model, using the equipment's current and historical condition data, process data and complementary expert indications. While the following illustration indicates the most plausible and likely future equipment conditions over selected time horizons, these indications are subject to the prognostic strengths and limits of the underlying, selected data and information sources.

Select	Malfunctors	Hot Spots	Feb'08	May'08	Aug'08	Nov'08	Feb'09	May'09	Aug'09	Oct'09	Jan'10	Apr'10	Jul'10	Oct'10
<input checked="" type="checkbox"/>	M1 (V) Rotor Rub (full/partial)	V1 V2 V3 V4 V5												
<input checked="" type="checkbox"/>	M2 (V) Bearing Looseness	V1 V2 V3 V4 V5												
<input checked="" type="checkbox"/>	M3 (V) Unbalance (mech./electr.)	V1 V2 V3 V4 V5												
<input checked="" type="checkbox"/>	M4 (V) Lubricant-related Instability	V1 V2 V3 V4 V5												
<input checked="" type="checkbox"/>	M5 (V) Thrust Bearing Failure	V1 V2 V3 V4 V5												
<input checked="" type="checkbox"/>	M6 (L) Metal Wear	L1 L2 L3 L4												
<input checked="" type="checkbox"/>	M7 (L) Particulate Contamination	L1 L2 L3 L4												
<input checked="" type="checkbox"/>	M8 (L) Liquid Contamination	L1 L2 L3 L4												
<input checked="" type="checkbox"/>	M9 (L) Additive-related Malfunctor	L1 L2 L3 L4												
<input checked="" type="checkbox"/>	M10 (L) Lubricant Degradation	L1 L2 L3 L4												
<input checked="" type="checkbox"/>	M11 (E) Thermal Malfunctor	T1 T2 T3 T4 T5												
<input checked="" type="checkbox"/>	M12 (E) MW-MVAr Disproportion	E1												

Scheduled Outage: 07.04.2008

Prognostic Horizon (Zoom): Short (12 days), Long (12 weeks), Maximum (12 quarters)

Outlook

Good Plan

- a View condition diagnostics
- b View malfunctor diagnostics
- c View malfunctor prognostics
- d Aggregate prognostics
- e Cross-check maintenance plan
- f Extend condition data sources
- g Extend malfunctor modes
- h Extend prognostic horizon

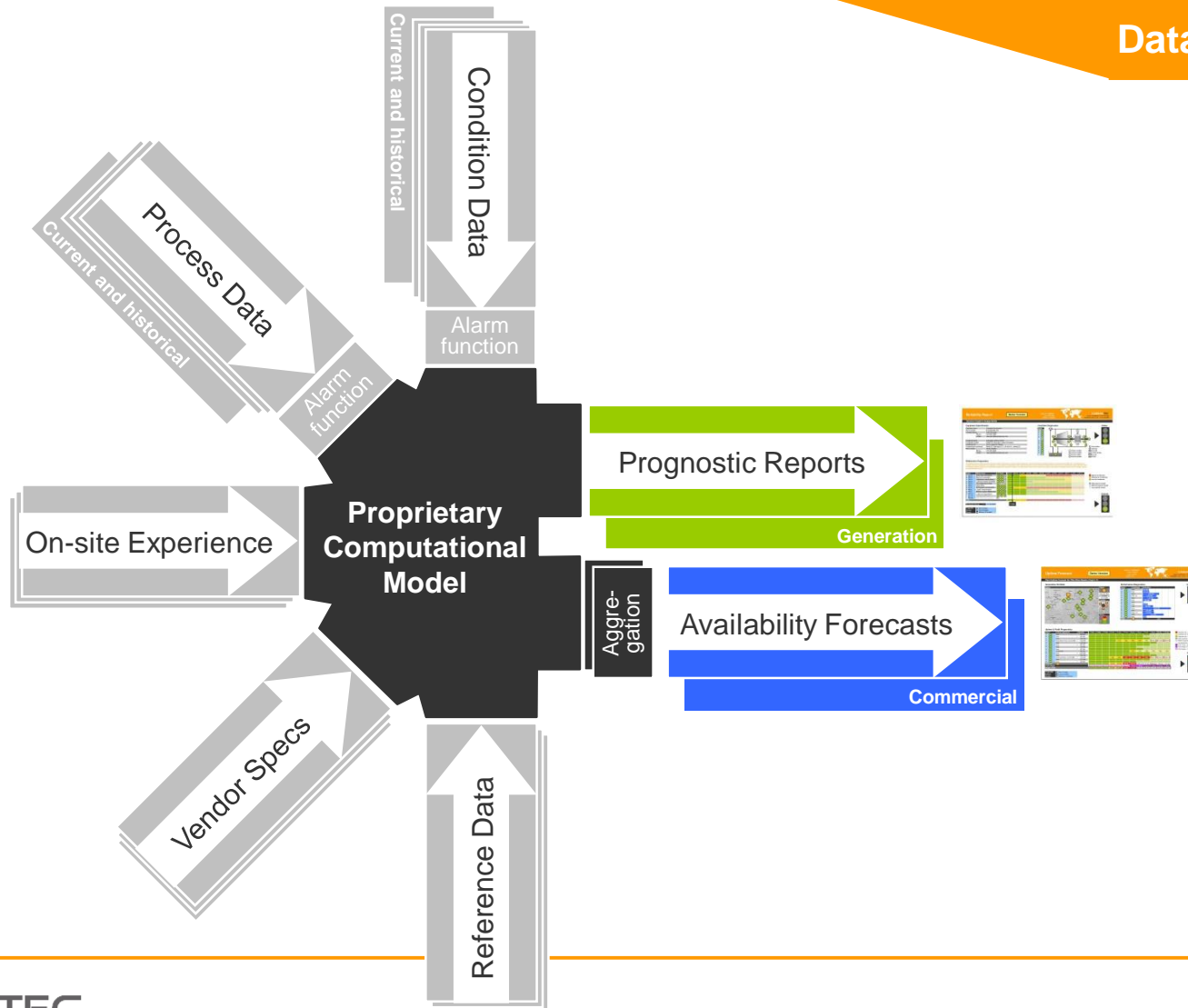
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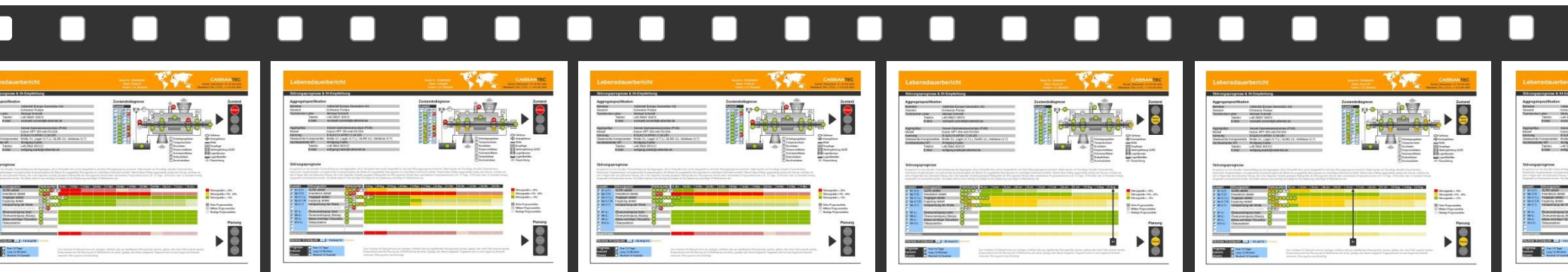
We **integrate** and **consolidate** current and historical condition and process data available to the operator through a proprietary computational model

Data Integration



The accuracy of our solution has been confirmed via **retrospective analysis** – this accuracy increases over time through **machine learning**

Retrospective Analysis



April 2007

Cartridge seals
Mech. seals

August 2008

Cartridge seals
Mech. seals

March 2009

Cartridge seals

June 2010

Coupling
Alignment

July 2010

Coupling
Alignment
Mech. seal

No

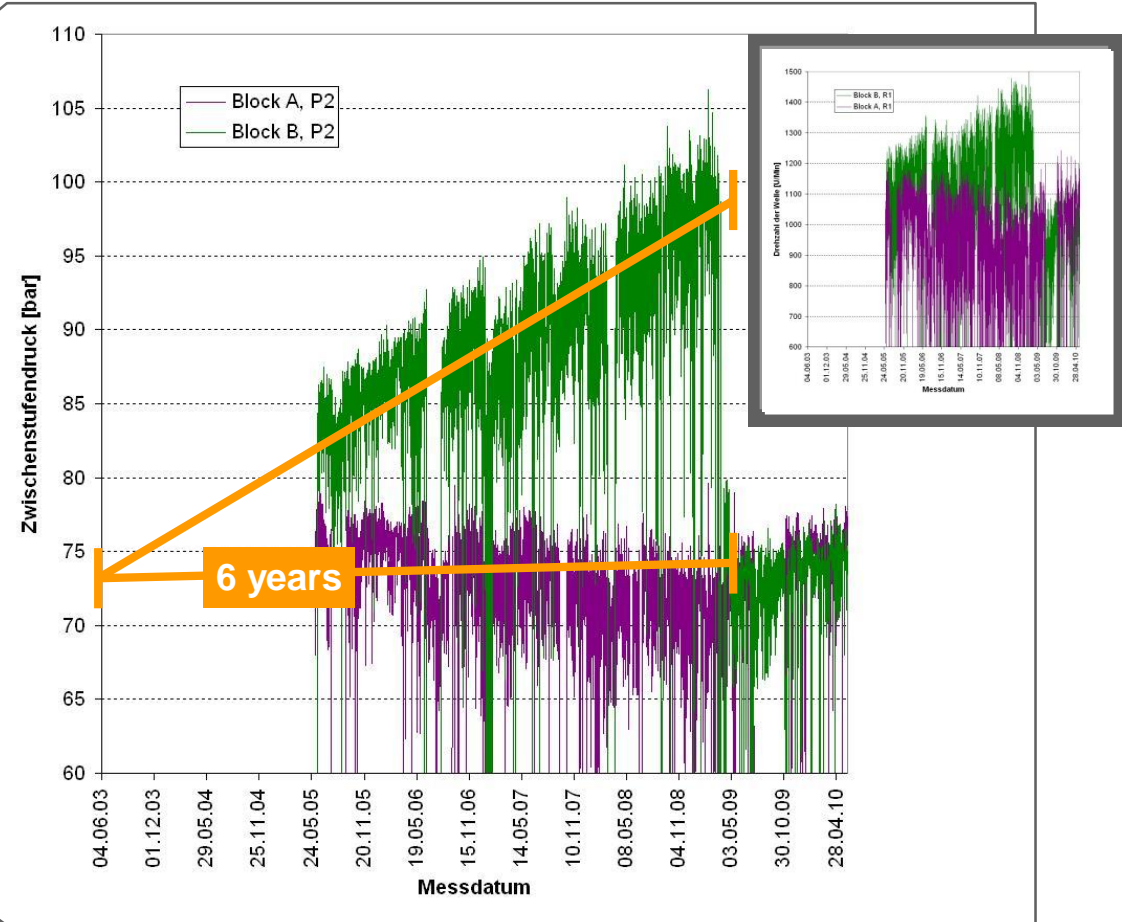
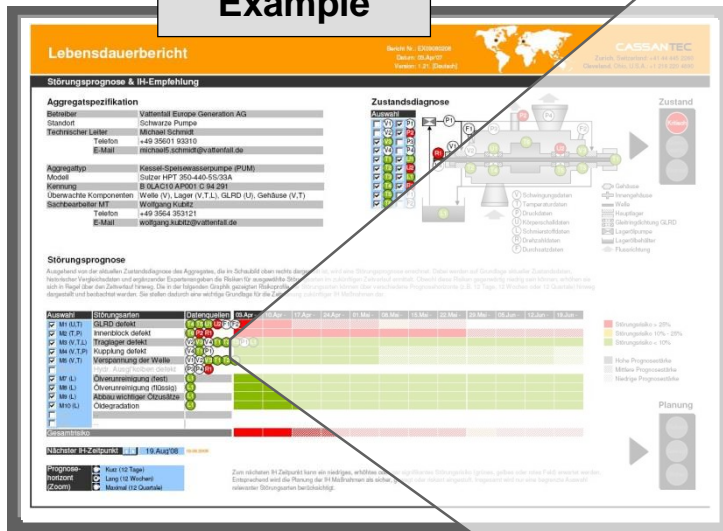
OK

- ▶ In retrospect, 99% of predictable malfunctions were accurately predicted, with a horizon of up to 5 years (!)
- ▶ Operator knowledge was exceeded by 20%, with several surprises (e.g. cartridge sealing, which the operator assumed Cassantec would not find – analysis result on next page)
- ▶ Diagnostics und prognostics are enhanced over time through machine learning

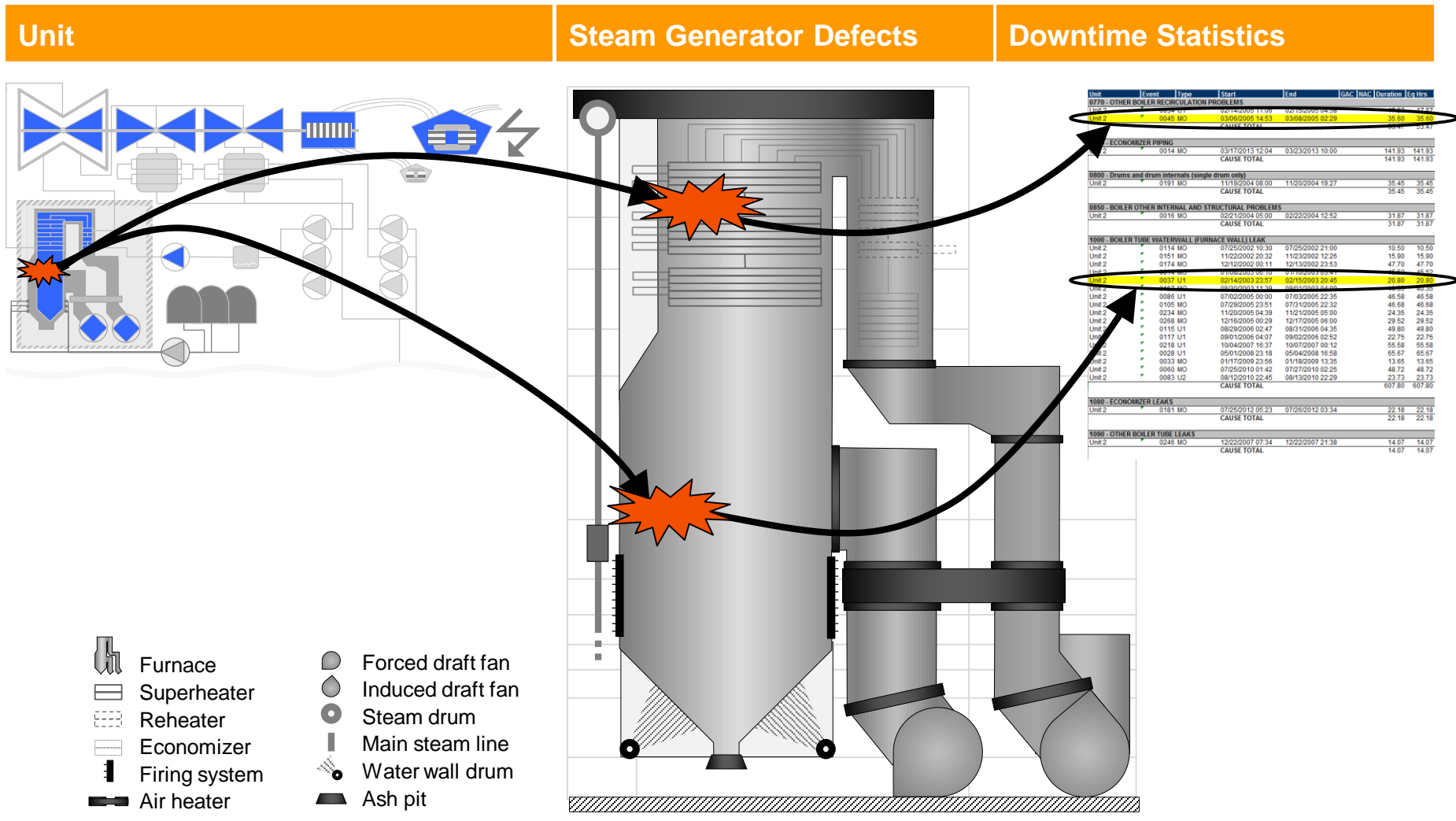
The pressure differences between different pump stages allow projection of washed out cartridge sealing (and steel casing) several years ahead

Prognostic Report for Feed Water Pumps

Post-mortem Example



Data diagnostics help localize problems, but are not capable of forecasting these – example of 2 unanticipated downtime events

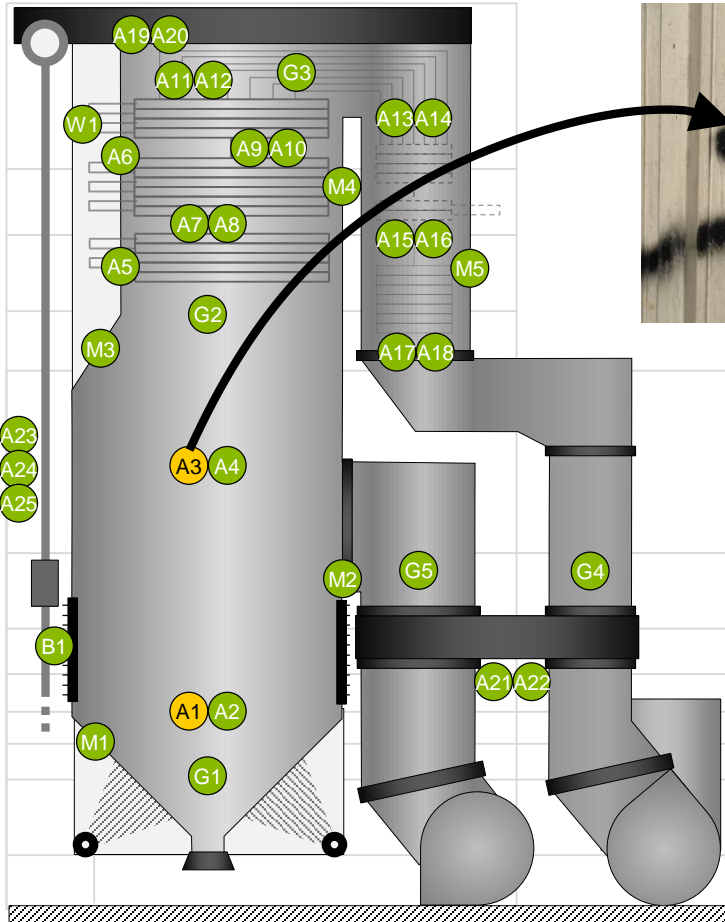


Observation: Available data allow to forecast (not just diagnose) such events
 Example: Recorded acoustic signals before trip (monitoring gave no warning)

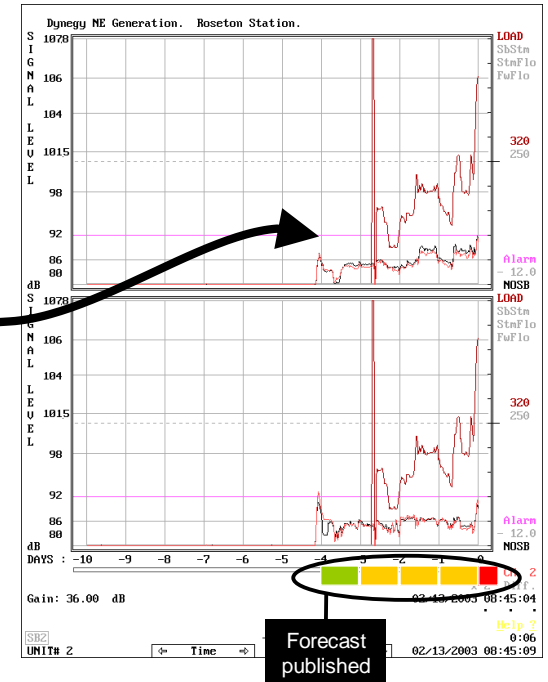
Steam Generator Data Sources

Data Source (1 of many)

Forecast Potential



- (A) Acoustic data
- (G) Gas temperature
- (M) Metal temperature
- (W) Water chemistry
- (P) Pressure data
- (B) Fuel data



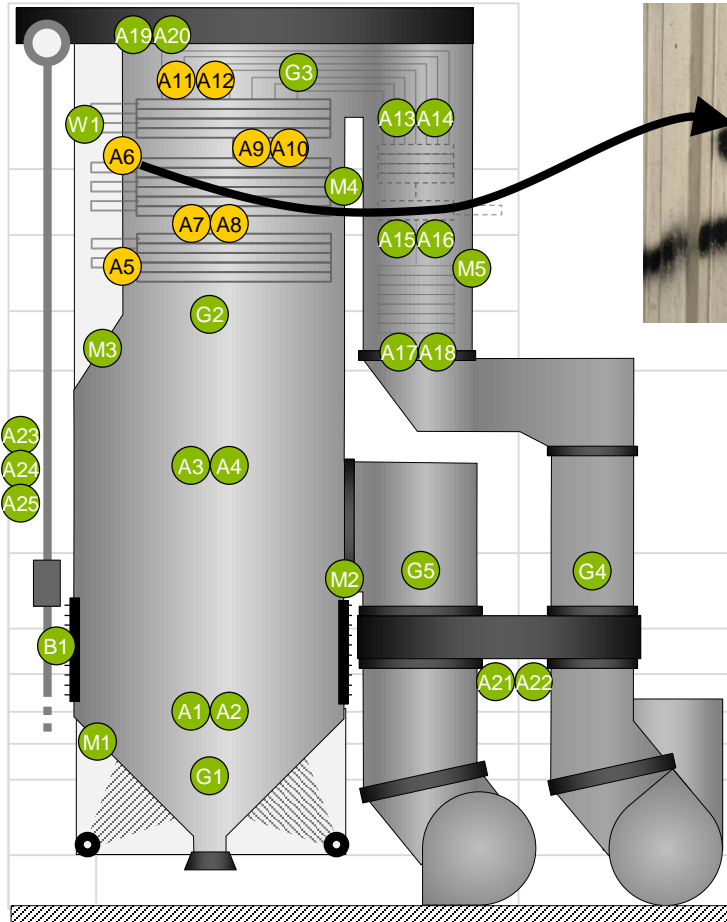
Observation: Available data allow to forecast with significant time horizon

Example: Recorded acoustic signals allow event forecast with 4 week horizon

Steam Generator Data Sources

Data Source (1 of many)

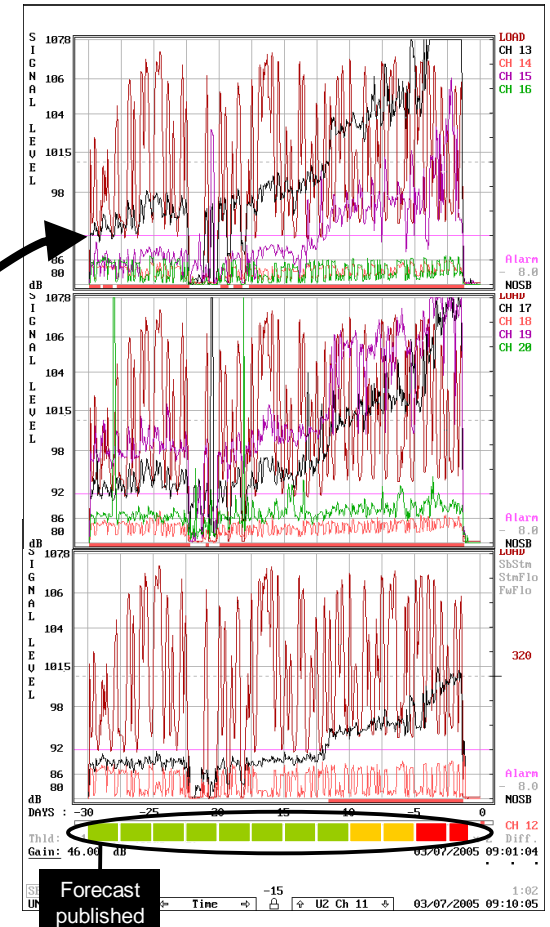
Forecast Potential



Mistras / Triple 5 metalborne acoustic sensor



- Ⓐ Acoustic data
- Ⓒ Gas temperature
- Ⓜ Metal temperature
- Ⓦ Water chemistry
- Ⓟ Pressure data
- Ⓑ Fuel data



Login

Fleet view

Unit view

Component view

Front end

While Cassantec offers the same benefits as its best competitors in the diagnostic segment, additional prognostic benefits yield a superior value

Same benefit as (best) competitor(s)

- ▶ Data **consolidation, integration** and **storage** functions
- ▶ In-depth methodologically sound **diagnosis** function
- ▶ Targeted **insight** on safety flaws, inefficiencies, malfunctions and imminent failure
- ▶ Asset mgt. **decision support** function at different hierarchy levels
- ▶ **Robust** enough to compensate single data flaws and bad sensors
- ▶ **Quick** and **easy** to implement
- ▶ **Scalable** to handle large deployments
- ▶ Possibility to combine with 1st and 2nd level **technical support**
- ▶ Possibility to **host** solution **internally** or **externally**
- ▶ Single uniform and very **user-friendly interface**

Additional, unique benefits

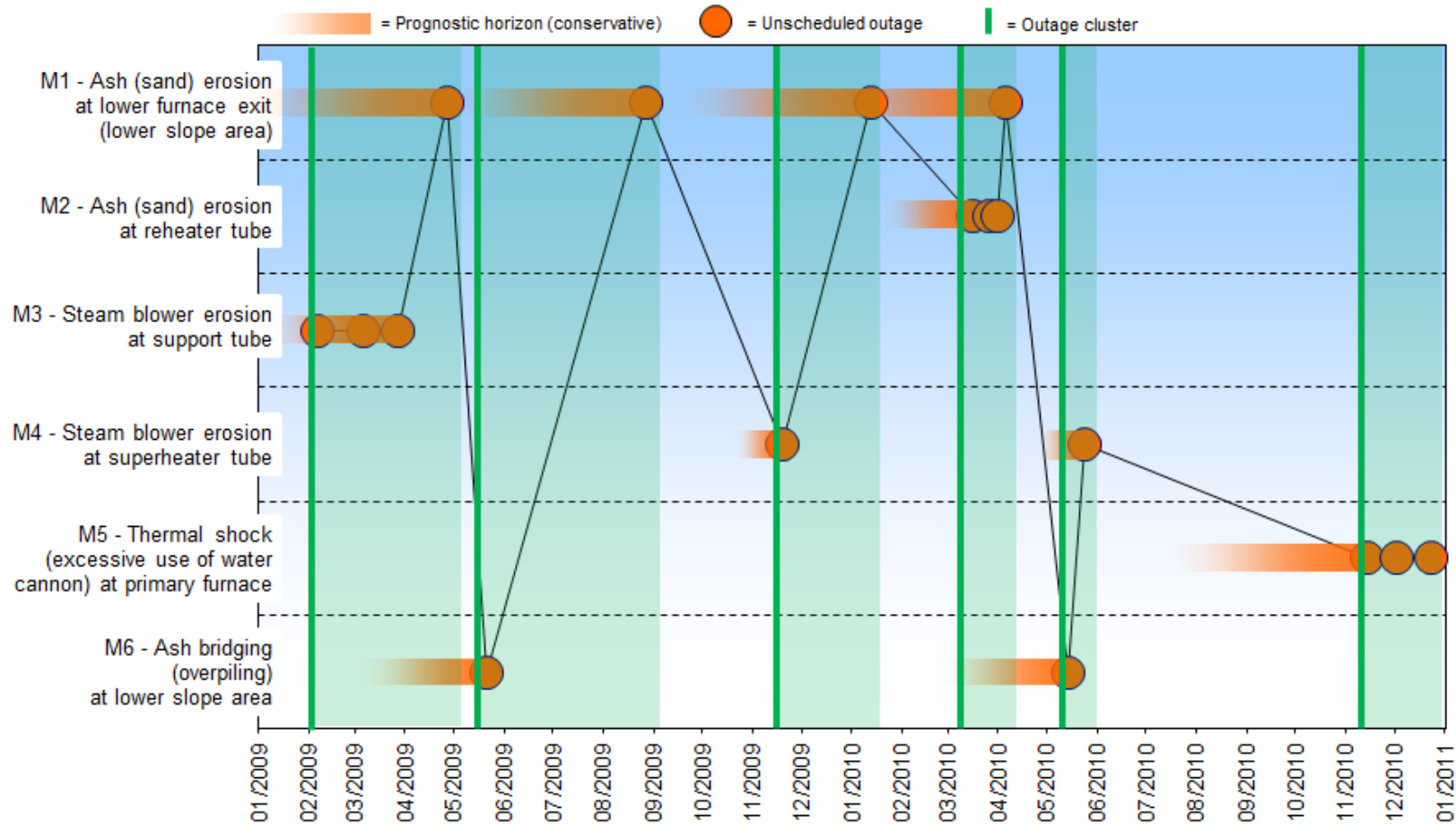
- ▶ Explicit **prognostic horizon** allowing downtime minimization (beyond failure elimination)
 - Minimal unscheduled downtime via forecast flexibility
 - Minimal scheduled downtime via forecast preparation
- ▶ Explicit **risk profiles**
 - Allowing communication and backing of top-level decision makers

Several levers for financial improvements are made available through Cassantec's prognostic reports

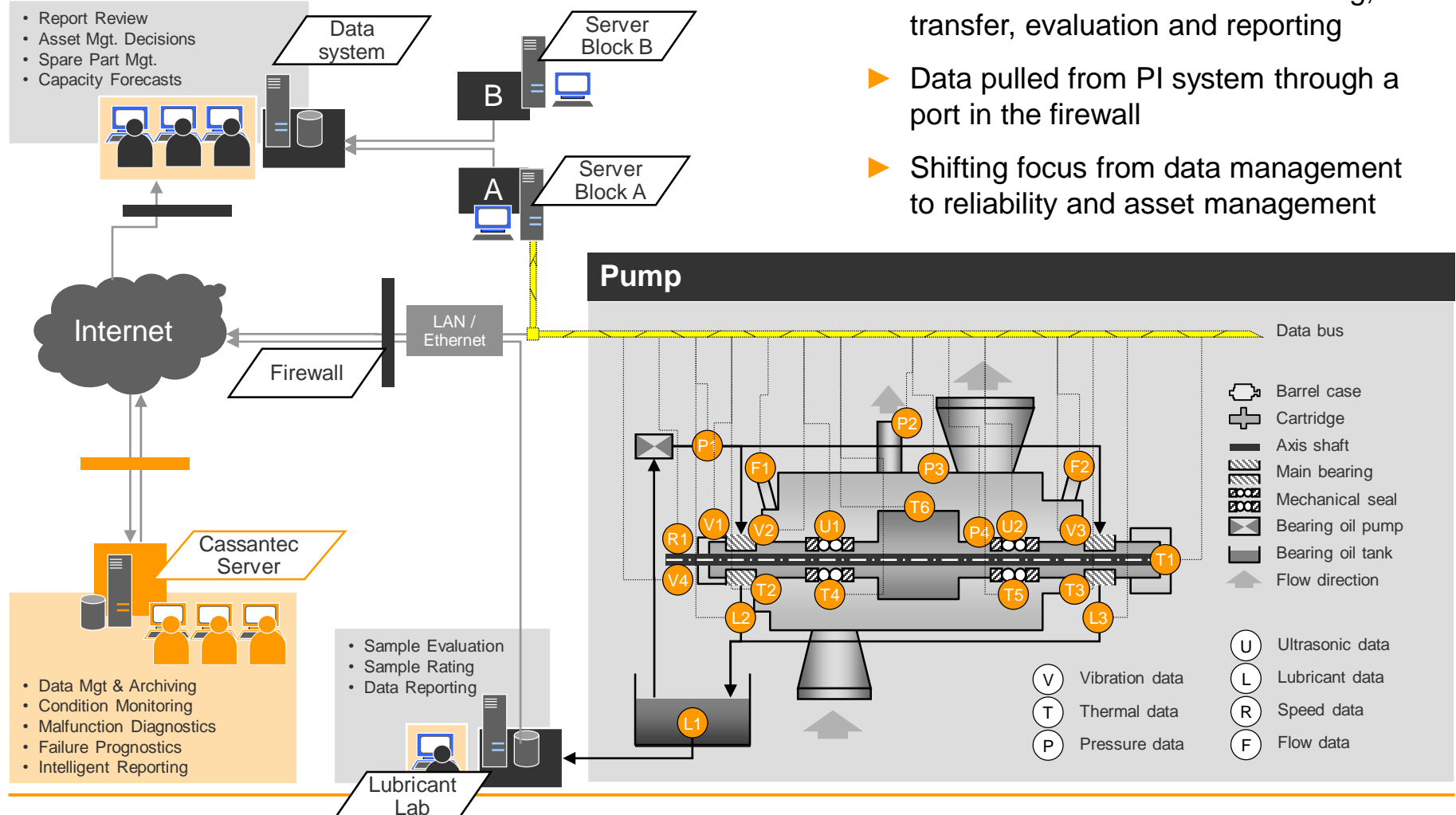
Benefit lever	Applicable?	Comment
Reduce unscheduled maintenance and/or repair	▶ TBD	▶ Are there unscheduled maintenance and repair costs that could be reduced through better foresight?
Shift maintenance into low-cost periods	▶ TBD	▶ Is it possible to use prognostic foresight to schedule maintenance when cost is expected to be low?
Shift maintenance into low-revenue periods	▶ TBD	▶ Is it possible to use foresight to schedule maintenance when revenue from production is expected to be low?
Reduced preventive scope and/or frequency	▶ TBD	▶ Does Δ risk justify Δ cost? (Cassantec computes Δ risk!)
Better maintenance work order preparation	▶ TBD	▶ Does Cassantec provide better foresight and/or diagnostics than current systems?
Preempt damages	▶ TBD	▶ Does Cassantec provide earlier warnings and/or better diagnostics than current systems?
Reduce redundancies	▶ TBD	▶ Does Δ risk justify Δ cost? (Cassantec computes Δ risk!)
Enhance reputation	▶ TBD	▶ Secured position as a quality, reliability and/or availability leader

Reducing 17 unplanned outages to 6 using Cassantec’s prognostics on the available acoustic data

Prognostic Report for Steam Boiler

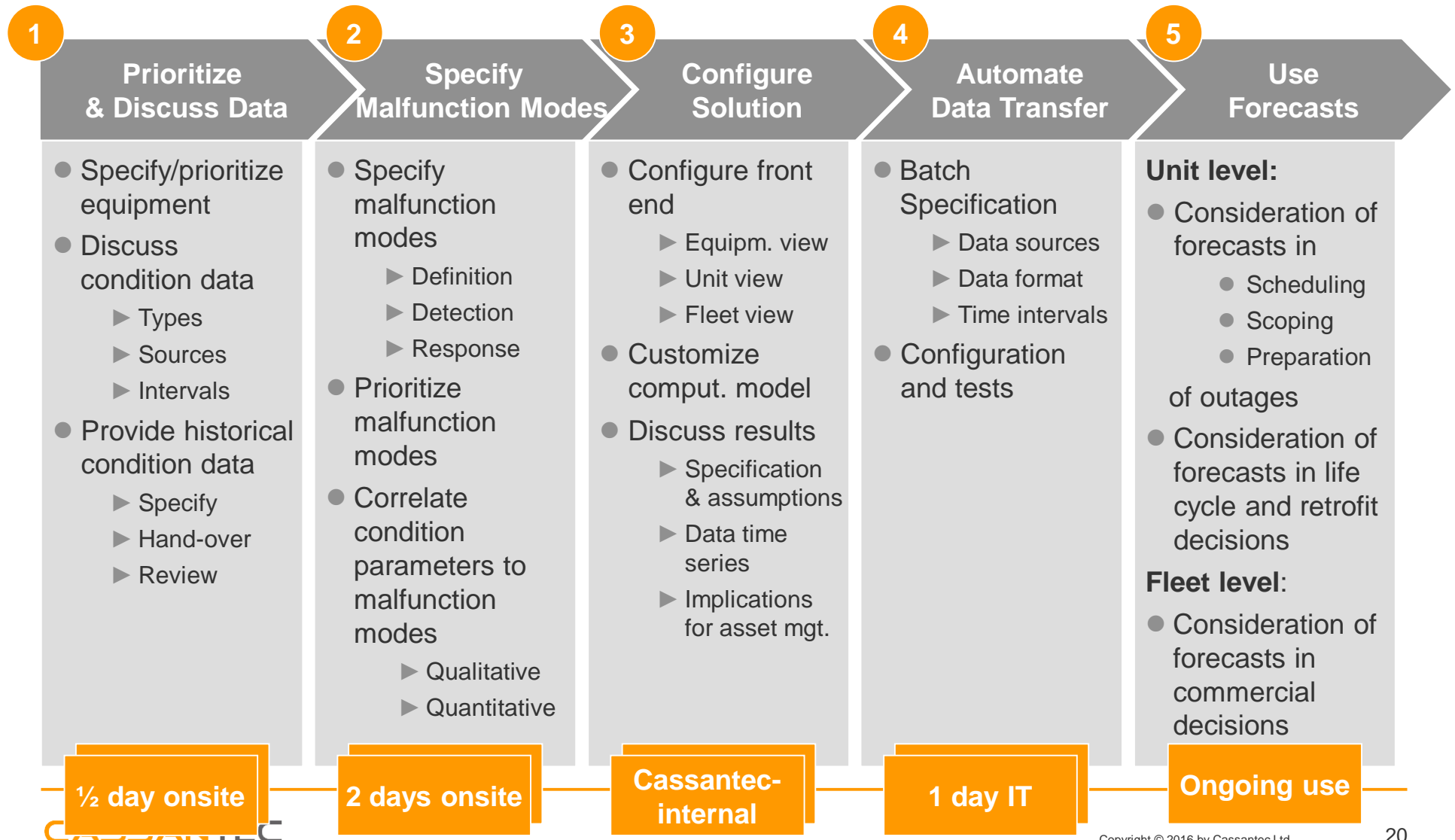


The solution can be provided on an ongoing basis, e.g. **through a web-based service** – pump example



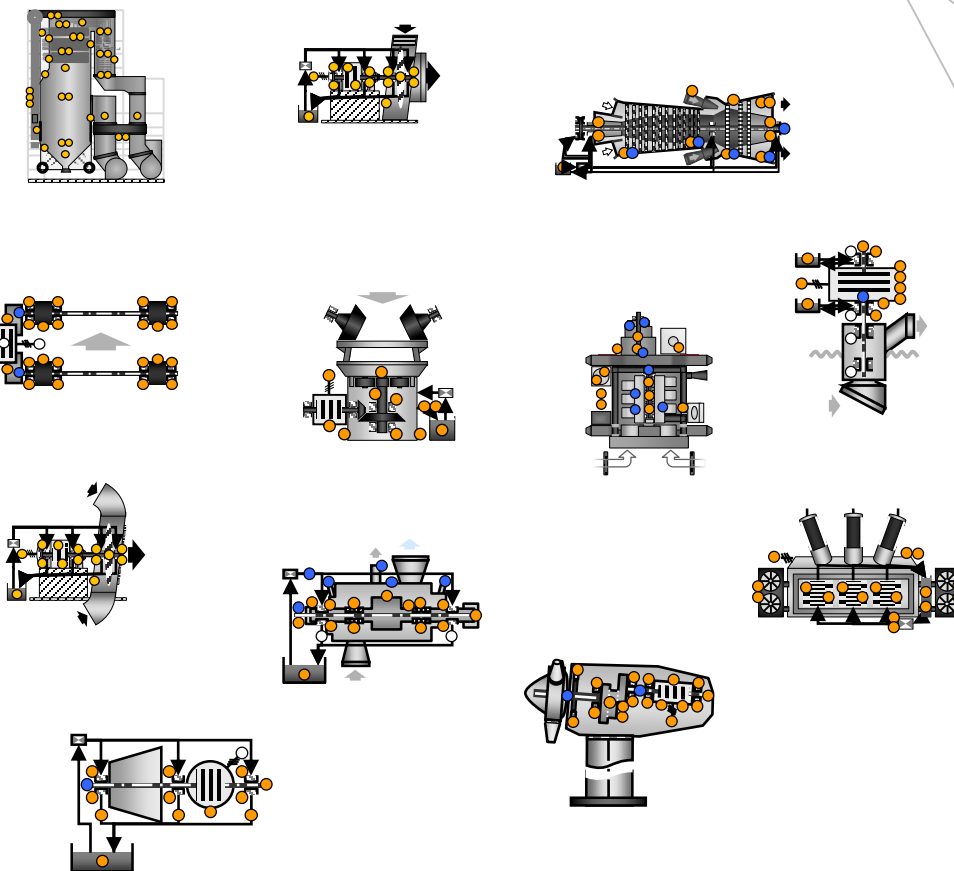
- ▶ Automated condition data sourcing, transfer, evaluation and reporting
- ▶ Data pulled from PI system through a port in the firewall
- ▶ Shifting focus from data management to reliability and asset management

The configuration process absorbs very limited capacity on the customer side and takes only a few weeks



We suggest to conduct a **demonstration project** for first-hand experience

Applicable for rotating and non-rotating equipment



No surprises: Recognize problems earliest, avoid unscheduled outages

No lost lifetime: See if maintenance can wait until next scheduled outage

No guesswork: Know what/why/how to maintain during scheduled outage, eliminate gut feel decisions on future

No hassle: more planning horizon, less fire fighting

No software: full online service, not need for training

No time wasted: full automation, integration, reporting

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Introduction of Cassantec

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Summary

Is Prognostics already part of your routine?

- 1 Do you incorporate the **future equipment condition** into your maintenance decisions? Yes No
- Relevant is the **future** condition of an **individual** component rather than the **current** condition or fleet / industry **averages**.
- 2 Do your forecasts work with **explicit time horizons** and **probabilities**? Yes No
- E.g.: "Malfunction X has a Y% probability of occurring on date xx.xx.xxxx and a Z% probability of occurring on date xx.xx.xxxx." versus "A data anomaly indicates that malfunction X will probably occur within the next days to weeks, possibly months."
- 3 Do you use forecasts across **all critical assets**? Yes No
- Is the prognosis provided by **one** coherent and comprehensive solution rather than having **different** solutions for different assets and **none** for some critical assets?
- 4 Do you utilize **all types of available data** for forecasting? Yes No
- Is the prognosis based on **all available** process (e.g. temperature, pressure, flow, speed, current) and condition (e.g. vibration, lubricant analysis, acoustics) data rather than using only **one** set of data (e.g. only motor current)?

Prognostics Readiness – why it is never too early to start

1

Do you gather **process data** and **condition data** on your critical equipment?

Yes No

2

Do you keep **data histories**, e.g. in a historian?

Yes No

If “Yes” to both:

You are ready for Prognostics!

Benefits

from starting
early

You prognosticate already – by operating equipment and planning future maintenance interventions. Why not get decision support from your data?

Get support in planning your road ahead – which data upgrades are needed where?

Focus your efforts – where are gaps in understanding assets? Which assets are most critical? Where to focus maintenance efforts?

Free up time of your engineers – reduce the time spent on sifting through raw data, increase the time spent solving impending issues

Cross-organizational learning and benchmarking – create transparency and learning opportunities

Top management decision support – use easy-to-interpret Prognostic Reports to facilitate top level decision making

No risk, limited cost – full online service (SaaS), no need for training

Prognostics – the differentiation

Versus
**Condition monitoring
software**

We relate the condition data to the current and future malfunction risks whereas condition monitoring software is based on data projections, illustrations, and comparisons to generic alarm levels.

Versus
**Diagnostics
and
Predictive Analytics**

We answer the questions related to timing (*when*) whereas Diagnostics and Predictive Analytics focus on answering questions on the current equipment condition (*what / why / where*).

Versus
**ERP
and
asset management
software**

We provide decision support based on the current and future asset conditions and malfunction risks whereas ERP and asset management software offer limited top-level statistics.

Versus
**work order
management
software**

We help prioritize and select work orders based on malfunction risks for critical assets. This, in turn, may be important input for work order management.

Diagnostics vs. Prognostics

Diagnostics

answers
what / why / which /
where / how

What is the equipment condition?

Why is this condition critical, or why not?

Which data parameters are most indicative?

Where are the problem's root causes?

How do we best resolve challenges?

Prognostics

answers
when / will

When will this condition become critical?

When will we get a warning, alert or alarm?

When will be the best time to fix problems?

Will we make it until the next scheduled outage?

Will other plants in the fleet have the same issue?

Cassantec is an independent provider of **integrated, automated prognostic solutions** for critical power plant assets with a unique, protected technology

Briefing on Cassantec AG



Cassandra

prophet of critical future events
in Greek mythology

- Meaning:** Cassantec = **Cassandra Technologies**
- Launch:** Latest platform launched in 2007, U.S. market entered in 2009
- Locations:** HQ in **Zurich**, branches in **Berlin** and **Cleveland**, Ohio
- Position:** Independent provider of automated, high-end **prognostic solutions** for industrial asset management
- Technology:** Novel combination of mathematical **best practice** techniques backed by proprietary **reference database** from industry partner
- Offering:** **Prognostic reports** and **availability forecasts** with periodical updates (subscription) for industrial equipment operators
- References:** **Chemical, Power, Transportation, Upstream Oil & Gas**
(USA and Europe)
- Promoters:** Swiss government (CTI Label), opinion leaders
- Industry Partner:** Collaboration with leading U.S. lubricant lab (**Insight Services**) and leading acoustic sensor provider (**Triple 5**)
- Academic Partner:** EPFL, Stanford University

Please contact us!

Team



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