**Economic Sector:**

Please select the economic sector in which your company realises the highest value added:

- Extraction of crude petroleum and natural gas 6
- Manufacture of basic metals 24
- Manufacture of basic pharmaceutical products and pharmaceutical preparations 21
- Manufacture of beverages 11
- Manufacture of chemicals and chemical products 20
- Manufacture of coke and refined petroleum products 19
- Manufacture of computer, electronic and optical products 26
- Manufacture of electrical equipment 27
- Manufacture of fabricated metal products, except machinery and equipment 25
- Manufacture of food products 10
- Manufacture of furniture 31
- Manufacture of leather and related products 15
- Manufacture of machinery and equipment n.e.c. 28
- Manufacture of motor vehicles, trailers and semi-trailers 29
- Manufacture of other non-metallic mineral products 23
- Manufacture of other transport equipment 30
- Manufacture of paper and paper products 17
- Manufacture of rubber and plastics products 22
- Manufacture of textiles 13
- Manufacture of tobacco products 12
- Manufacture of wearing apparel 14
- Manufacture of wood and of products of wood and cork, except furniture, manufacture of articles of straw and plaiting materials 16
- Mining of coal and lignite 5
- Mining of metal ores 7
- Other manufacturing 32
- Other mining and quarrying 8
- Printing and reproduction of recorded media 18

---

**Conversion Table:**

<table>
<thead>
<tr>
<th>Unit</th>
<th>kWh</th>
<th>kJ</th>
<th>kcal</th>
<th>kg SKE</th>
<th>kg ROE</th>
<th>BTU</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 kWh</td>
<td>1</td>
<td>3.600</td>
<td>860</td>
<td>0,123</td>
<td>0,086</td>
<td>3.412</td>
</tr>
<tr>
<td>1 kJ</td>
<td>0,000278</td>
<td>1</td>
<td>0,2388</td>
<td>0,000034</td>
<td>0,000024</td>
<td>0,0976</td>
</tr>
<tr>
<td>1 kcal</td>
<td>0,001164</td>
<td>1</td>
<td>4,1868</td>
<td>0,000458</td>
<td>0,000333</td>
<td>3,9657</td>
</tr>
<tr>
<td>1 kg SKE</td>
<td>0,94</td>
<td>3.412</td>
<td>1</td>
<td>0,77</td>
<td>0,54</td>
<td>3,21</td>
</tr>
<tr>
<td>1 kg ROE</td>
<td>11,66</td>
<td>41.868</td>
<td>10,000</td>
<td>1,48</td>
<td>1,00</td>
<td>3,0967</td>
</tr>
<tr>
<td>1 m³ gas H</td>
<td>9,7726</td>
<td>35.182</td>
<td>8,403</td>
<td>1,200</td>
<td>0,840</td>
<td></td>
</tr>
<tr>
<td>1 m³ gas L</td>
<td>10,8300</td>
<td>38.988</td>
<td>9,312</td>
<td>1,350</td>
<td>0,931</td>
<td></td>
</tr>
<tr>
<td>1 BTU</td>
<td>0,000239</td>
<td>1,0551</td>
<td>0,2523</td>
<td>3,603</td>
<td>-</td>
<td>1</td>
</tr>
</tbody>
</table>

1 SKE: mineral coal unit; 2 ROE: oil equivalent

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**Participate:**

- **closing date for this collection is 30/11/20**
- **Mail:** EEP - Institut for Energy Efficiency in Production Daten Collection Energy Efficiency Barometer Nobelsstr. 12, 70569 Stuttgart, Germany
- **Fax:** +49 (711) 970-1400
- **Scan via E-mail:** barometer@eep.uni-stuttgart.de
- **Online:** https://www.eep.uni-stuttgart.de/eeei

**Contact:**

- **Global Strategy & Impact / EEBarometer**
  - Stefan M. Buettner
  - Tel.: +49 (711) 970-1156
  - E-Mail: stefan.buettner@eep.uni-stuttgart.de
- **Press & Media:**
  - Dr. phil. Birgit Spaeth
  - Tel.: +49 (711) 970-1810
  - E-Mail: birgit.spaeth@eep.uni-stuttgart.de

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**Be part of the solution and help us to gain insights on how to harness potentials in manufacturing!**
### Be part of the Energy Efficiency Barometer!

- Participate by 30/11/2020 via this Flyer (mail/fax/scan) or online: [https://www.eep.uni-stuttgart.de/eeei/](https://www.eep.uni-stuttgart.de/eeei/)
- Results are estimated to be published in winter 2020/21

### Importance of Energy Efficiency

How do you currently rate the importance of energy efficiency to your company in general?

- ○ relatively low
- ○ relatively high

In the next 12 months, do you think the importance of energy efficiency to your company will, overall...

- ○ decrease
- ○ remain more or less the same, or
- ○ increase

### Investments into Energy Efficiency

What percentage of your total investments can be attributed to improving energy efficiency?

In the previous 12 months the share was

- ○ ca.

In the coming 12 months the share will be

- ○ ca.

### Information about your Company

- **Sector:** [enter sector]
- **Country:** [enter country] (see reverse page)
- **Number of Employees:** [Enter number]
- **Turnover/Revenue of previous financial year:** [Enter amount in [currency]]
- **Energy demand (all types of energy) over the last 12 months (overall):** ca. [Enter amount in [unit]]
- **Energy demand (all types of energy) per site:**
  - ca. [Enter amount in [unit]]
  - ca. [Enter amount in [unit]]
  - ca. [Enter amount in [unit]]

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